

**Subject:** NMSDC Conference Info

**Importance:** High

UC NMSDC Conference Attendees,

Thanks again for taking time to attend the conference. Below is a summary of the key information.

- I created a group chat in WhatsApp so we can stay connected throughout the conference.
- Joan will arrive on Sunday, and will have the XPRIZE and Small Business First cards. Please connect with her to get some when you arrive, and distribute them as you network.
- Below are two links that you can share with people to explain more about the XPRIZE. I recommend saving them in a Note on your phone that you can easily copy & paste to text as needed:
  - [Supplier Diversity XPRIZE Challenge Launch Team webinar invitation](#)
  - [XPRIZE overview video](#)
- Below are the meet up times when we can sync up and connect. Please also use these times to direct people who might be interested in learning more about XPRIZE to connect with me:
  - Oct 31<sup>st</sup> Breakfast: 7:30-9:30am (We will secure a table)
  - Nov 1<sup>st</sup> Breakfast: 7:30-8:30am
  - Nov 2<sup>nd</sup> Breakfast: 7:30-8:30am
  - Nov 1<sup>st</sup> Dinner at [Luke](#) at 6:30-8:30pm
  - Nov 2<sup>nd</sup> Appetizers at [Marriott Art District](#) at 3:00-5:00pm
- Avis Yates of [Technology Concepts Group International](#) has very generously agreed that we can also use their booth (#417) if you want to set up an ad hoc meeting with someone regarding the XPRIZE. If you set a time to meet with some, and would like me to join you, please use the WhatsApp chat to confirm the time, and to let me know. (Thank you, Avis! 😊)
- Below and attached are some summaries of the targeted spend areas. Please look for suppliers who might be able to meet our needs in these areas. Thank you. Some of the key priorities are:
  - Cybersecurity Firms
  - Healthcare and Insurance firms
  - Construction and Design Firms
  - IT Hardware Providers
  - Professional Services
  - Agricultural Food Producers and Distributors

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I will not be arriving until the morning of Nov 1<sup>st</sup>. But, please don't hesitate to call me directly at 847-274-8653 if anything comes up.

Safe travels! And thank you again for taking time to represent UC at the conference!

Spend Area	Spend (\$ million)	Sourcing Timing	Key Contact
Medical Courier	\$2 million	2023	<a href="mailto:matthew.hissom@ucop.edu">Matt Hissom matthew.hissom@ucop.edu</a>
Hotel	\$20 million	2023	<a href="mailto:matthew.hissom@ucop.edu">Matt Hissom matthew.hissom@ucop.edu</a>
Spend Area	Spend (\$ million)	Sourcing Timing	Key Contact
Produce small local farms)	\$ 750,000 m	2023 / 2024	Eric Pollack <a href="mailto:eric.pollack@ucop.edu">eric.pollack@ucop.edu</a>
Misc. Disposable	\$ 1 million	2023 / 2024	Eric Pollack <a href="mailto:eric.pollack@ucop.edu">eric.pollack@ucop.edu</a>
Kitchen Equipment	\$1 million	2023 / 2024	Eric Pollack <a href="mailto:eric.pollack@ucop.edu">eric.pollack@ucop.edu</a>
Specialty Foods	\$500,000	2023	Eric Pollack <a href="mailto:eric.pollack@ucop.edu">eric.pollack@ucop.edu</a>
Poultry	\$1 million	2023 / 2024	Eric Pollack <a href="mailto:eric.pollack@ucop.edu">eric.pollack@ucop.edu</a>